

## Message Text

LIMITED OFFICIAL USE

PAGE 01 BUENOS 02457 020608Z  
ACTION AGR-08

INFO OCT-01 ARA-06 ISO-00 EB-08 COM-02 TRSY-02 OPIC-03  
AID-05 IGA-02 CIAE-00 INR-07 NSAE-00 L-03 SP-02  
/049 W  
-----021641Z 026256 /43

R 011943Z APR 77  
FM AMEMBASSY BUENOS AIRES  
TO SECSTATE WASHDC 9830  
AMEMBASSY MEXICO  
AMEMBASSY CARACAS  
AMEMBASSY BOGOTA  
AMEMBASSY BRASILIA

LIMITED OFFICIAL USE BUENOS AIRES 2457

DEPARTMENT PASS USDA/FAS GRAIN & FEED FCA

MEXICO, CARACAS, BOGOTA & BRASILIA FOR AGATTACHES

E.O. 11652: N/A  
TAGS: EAGR, AR  
SUBJECT: LATIN AMERICAN GRAIN BUYING MISSIONS DESCENDING OF ARGENTINA

REF: MEXICO TOFAS 51

1. ACCORDING TO AVAILABLE INFORMATION, MEXICAN GRAIN DELEGATION DID NOT PURCHASE ANY GRAIN FROM ARGENTINA DURING RECENT VISIT. CONASUPO DIRECTOR, GONZALEZ COSIO DESCRIBED AS CORDIAL AND VERY CONVERSANT ON LITERATURE AND ARTS, BUT STATED ON ARRIVAL THAT MEXICO DESIRED TOPURCHASE WHITE CORN (WHICH ARGENTINA DOES NOT HAVE) AND THAT MEXICO DOES NOT REALLY LIKE RED QUALITIES OF FLINT CORN (WHICH IS VIRTUALLY ALL THAT ARGENTINA HAS). GENERAL COMMENT WAS THAT IF MISSION WAS A BUYING ONE, IT MUST HAVE BEEN INTERESTED IN BUYING THINGS OTHER THAN GRAINS.

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 BUENOS 02457 020608Z

2. NATIONAL GRAIN BOARD ARRANGED VISIT AND OFFERED ITS FACILITIES FOR THE OPENNING MEETING, BUT MEXICANS THEN WENT ON TO SEE COOPS AND PRIVATE SHIPPERS. GRAIN BOARD HAD NOT RECEIVED ANY ENCOURAGING REPORTS BACK FROM EITHER COOPS OR SHIPPERS. SOURCES SAID THAT MISSION ALSO REPORTEDLY VISITED BRAZIL.

3. ACCORDING TO TRADE SOURCES, GRAIN MISSIONS EXPECTED SHORTLY

FROM VENEZUELA AND COLOMBIA. SOURCE FEELS THAT SUDDEN LATIN AMERICAN INTEREST IN POSSIBLE ARGENTINE GRAIN PURCHASES PROBABLY RELATED TO RECENT FOREIGN POLICY SOLIDARITY AMONG LATINS IN OPPOSITION TO SEVERAL RECENT U.S. FOREIGN POLICY STANDS. HOWEVER, SAME SOURCE BELIEVES THAT AT LEAST IN CASE OF GRAIN PURCHASES, THIS SOLIDARITY WILL BE SHORT LIVED ONCE ECONOMIC REALITIES ARE DISCERNED. FOR EXAMPLE, THIS PAST WEEK, TRADE SOURCES REPORT THAT VENEZUELA CALLED A 300,000 TONS GRAIN SORGHUM IMPORT TENDER WITH OBJECTIVE OF PURCHASING ARGENTINE SORGHUM, BUT SINCE U.S. SORGHUM OFFERED AT \$85 FOB (ABOUT \$92 CIF) AND ARGENTINE OFFERED AT \$87 FOB (ABOUT \$105 CIF), DIFFERENTIAL OF \$13 ON CIF BASIS WAS TOO LARGE FOR VENEZUELAN TO SWALLOW IN NAME OF LATIN AMERICAN SOLIDARITY AND IMPORT TENDER WAS CANCELLED.

4. AGATT WILL TRY TO CONTINUE TO MONITOR DEVELOPMENTS OF VISITING GRAIN MISSIONS, BUT WOULD ALSO APPRECIATE INFORMATION FROM ORIGIN COUNTRIES.  
HILL

LIMITED OFFICIAL USE

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** PROCUREMENT, GRAINS, TRADE VISITS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 01-Apr-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977BUENOS02457  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770114-1092  
**Format:** TEL  
**From:** BUENOS AIRES  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19770499/aaaadirl.tel  
**Line Count:** 81  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 8a8407ac-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION AGR  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 MEXICO 51  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 01-Dec-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2930902  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** LATIN AMERICAN GRAIN BUYING MISSIONS DESCENDING OF ARGENTINA  
**TAGS:** EAGR, AR  
**To:** STATE MEXICO  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/8a8407ac-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009